

## **Response to Budget Questions from the January 11, 2017 Board meeting\***

Information included is for the calendar year 2016 (1/1/16 to 12/31/16)

### **Revenues for 2016 = \$1,705,155**

Revenues are generated from the EPA grant (\$446K), applicator licenses (\$143K) and product registrations (\$1,566K)

Legislative transfer of \$135K is annually given to the University of Maine for IPM education

Dicap Transfer (Dept. Wide Indirect Cost Allocation Plan) (\$337K)– Percentage of what we spend each month is used to pay for Dept. administrative staff (accountants, human resources etc.), technology needs (computers etc.) and other expenses that benefit all programs within the Dept. The funding is administered through the Commissioner's office.

**Expenses for 2016 = \$2,721,655** (a major chunk of these expenses was to pay for the new licensing and data collection system (PEGA)). Expenses are divided into 2 categories: Personal Services & All Other.

#### Personal Services

BPC funds 10 permanent full time positions and 4 full time seasonal positions that work in the BPC program and 5 permanent full time positions in the Plant Health Program. The only position currently unfilled is the BPC Director. Non-dedicated BPC funds cover the salaries and some other expenses for the Plant Health positions.

#### BPC Positions

(full time permanent)

2 Office Associate II

1 Env. Specialist II

3 Env. Specialist III

2 Env. Specialist IV

1 Toxicologist

1 PCB Director

(full time seasonal)

4 Env. Specialist II

#### Plant Health Positions

2 Asst. Horticulturist

1 State Horticulturist

2 Entomologist III

All Other

*Prof Services not by State* (line 40) – Contracts with consultants and speakers including (Toxicology Excellence for Risk Assessment \$34K, Temp Agency \$44K (hiring temp workers)  
*Grants & Publications & Private Organizations* (line 64) – CDC for Mosquito Survey \$80K, Maine Migrant Health \$7K, UMaine \$65K

*Statewide Cost Allocation Plan (STACAP)* (line 85) - The State of Maine provides un-billed central services to State Programs that operate with Federal and/or special revenue funds. In order to recover the costs of providing these services, the State must prepare a Statewide Indirect Cost Allocation Plan or STACAP also known as SWCAP.

\*This information was presented by Ann Gibbs, MACF to the BPC board at their 2/17/17 meeting.

**Board of Pesticides Control - 014-01A-0287-01  
Calendar Year 2016**

**REVENUES:**

Row	Lab RSRC_NM	January	February	March	April	May	June	July	August	September	October	November	December	Grand Total
1407	REG INSECT & FUNGICIDES	-609,290.00	-28,800.00	-25,280.00	-18,240.00	-43,520.00	-15,530.00	-11,190.00	-13,120.00	-32,480.00	-19,040.00	-6,080.00	-758,880.00	-1,581,450.00
1448	SPECIAL LICENSES & LEASES	-48,555.00	-16,710.00	-3,270.00	-9,315.00	-10,680.00	-5,665.00	-2,950.00	-2,730.00	-5,120.00	-5,125.00	-1,340.00	-32,435.00	-143,895.00
2631	REGISTRATION FEES	-140.00	40.00	-20.00								-40.00	-280.00	-440.00
2637	MISC SERVICES & FEES			0.00					-3,149.23		0.00	-8,600.80		-11,750.03
2689	CASH OVER SHORT FOREIGN EX							0.00						0.00
2952	ADJ TO PRIOR YEAR BAL/UNALLOCT							0.00						0.00
2953	ADJ OF ALL OTHER BALANCE FWD					36.59		0.00	-386.64					-350.05
2978	DICAP TRANSFER	33,644.34	20,725.03	18,218.79	11,888.94	23,550.16	39,011.55	22,898.55	12,794.43	24,882.90	12,155.96	35,664.88	28,319.57	283,755.10
2981	LEGIS TRANSFER OF REVENUE					135,000.00								135,000.00
<b>Grand Total</b>		<b>-624,340.66</b>	<b>-24,744.97</b>	<b>-10,351.21</b>	<b>-15,666.06</b>	<b>104,386.75</b>	<b>17,816.55</b>	<b>8,758.55</b>	<b>-6,591.44</b>	<b>-12,717.10</b>	<b>-12,009.04</b>	<b>19,604.08</b>	<b>-763,275.43</b>	<b>-1,319,129.98</b>

**EXPENDITURES:**

Row Label	OBJ_GRP_NM	January	February	March	April	May	June	July	August	September	October	November	December	Grand Total
32	SALARIES AND WAGES	47,137.86	46,568.00	46,121.00	48,072.57	71,258.43	48,242.49	49,302.19	46,087.91	46,371.76	43,900.53	68,638.31	49,222.25	610,923.30
33	SALARIES AND WAGES			4,825.20	6,433.60	9,617.69	6,433.60	6,291.12	6,497.60	6,776.30	6,497.60	8,940.10	1,624.40	63,937.21
36	SALARIES AND WAGES	698.32	893.82	690.82	716.82	1,283.70	863.12	872.49	1,083.65	813.29	3,478.05	1,742.44	619.08	13,755.60
38	SALARIES AND WAGES		385.00	330.00	3,687.61		715.00	1,092.10	330.00	330.00	55.00	220.00	330.00	7,474.71
39	FRINGE BENEFITS	29,002.62	28,827.60	32,305.95	34,060.58	50,453.73	26,509.16	35,798.72	34,302.08	33,959.17	34,018.57	42,974.86	32,035.59	414,248.63
40	PROF. SERVICES, NOT BY STATE	2,009.34	3,165.02	4,033.20	2,124.96	4,656.48	8,732.70	3,410.06	6,128.02	2,530.48	3,527.84	11,116.82	6,230.98	57,665.90
42	TRAVEL EXPENSES, IN STATE	358.84	178.00	55.00	52.23	14.40	440.17	19.93	474.02	65.74	422.57	14.80	11.40	2,107.10
43	TRAVEL EXPENSES, OUT OF STATE		2,940.08	1,121.77	1,186.20	472.90	562.67	-1,900.58	524.20	467.20	1,017.59	23.90	1,074.77	7,490.70
46	RENTS	306.36	758.98	768.92		1,497.29	681.78	732.43	2,808.65	836.17	1,256.17	572.81	995.32	11,214.88
47	REPAIRS							42.66						42.66
48	INSURANCE							1,658.32		58.56	175.00			1,891.88
49	GENERAL OPERATIONS	1,179.38	6,058.28	1,053.95	777.18	1,291.27	1,416.51	308.85	892.35	670.83	540.82	8,013.98	1,774.73	23,978.13
51	COMMODITIES - FOOD	18.14		15.89	124.76		17.39		18.27	37.99	24.98	17.39	132.85	407.66
53	TECHNOLOGY	78,508.58	48,353.26		83,886.61	159,205.83	80,486.00		91,974.13	14.92	178,970.26	74,732.79	79,178.69	875,311.07
55	EQUIPMENT	49.37	142.00					79.95		298.68				570.00
56	OFFICE & OTHER SUPPLIES	154.54	1,874.54	131.72	31.98	337.15	1,042.17	710.50	285.99	276.30	460.28	834.64	295.59	6,435.40
63	GRANTS TO CITIES AND TOWNS						50,000.00							50,000.00
64	GRANTS TO PUB AND PRIV ORGNS		3,675.00				65,000.00							68,675.00
82	ADMINISTRATIVE CHARGES AND FEE	0.00	0.00											0.00
85	TRANSFERS	7,633.20	6,710.13	4,378.82	8,673.70	14,368.23	8,433.69	3,706.46	7,208.39	3,521.50	10,331.84	8,203.98	6,534.99	89,704.93
<b>Grand Total</b>		<b>167,056.55</b>	<b>150,529.71</b>	<b>95,832.24</b>	<b>189,828.80</b>	<b>314,457.10</b>	<b>299,576.45</b>	<b>102,125.20</b>	<b>198,615.26</b>	<b>97,028.89</b>	<b>284,677.10</b>	<b>226,046.82</b>	<b>180,060.64</b>	<b>2,305,834.76</b>
<b>NET CASH</b>		<b>457,284.11</b>	<b>(125,784.74)</b>	<b>(85,481.03)</b>	<b>(174,162.74)</b>	<b>(418,843.85)</b>	<b>(317,393.00)</b>	<b>(110,883.75)</b>	<b>(192,023.82)</b>	<b>(84,311.79)</b>	<b>(272,668.06)</b>	<b>(245,650.90)</b>	<b>583,214.79</b>	<b>(986,704.78)</b>

**BOARD OF PESTICIDES CONTROL - 014-01A-0287-01**

**Fiscal Year 2016**

		FISCAL YEAR 2016 (BY MONTH)											TOTAL	
		Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16		Jun-16
<b>Revenues:</b>														
1407	REG INSECT & FUNGICIDES	21,040.00	11,050.00	16,780.00	10,880.00	129,910.00	1,026,240.00	609,290.00	28,800.00	25,280.00	18,240.00	43,520.00	15,530.00	1,956,560.00
1448	SPECIAL LICENSES & LEASES	3,405.00	2,355.00	2,790.00	5,080.00	1,955.00	25,565.00	48,555.00	16,710.00	3,270.00	9,315.00	10,680.00	5,665.00	135,345.00
2631	REGISTRATION FEES	-	-	-	20.00	220.00	180.00	140.00	(40.00)	20.00	-	-	-	540.00
2637	MISC SERVICES & FEES	-	-	-	-	875.15	-	-	-	-	-	-	-	875.15
2686	MISC-INCOME	-	-	23.36	-	-	-	-	-	-	-	-	-	23.36
2953	ADJ OF ALL OTHER BALANCE FWD	-	-	-	-	-	-	-	-	-	-	(36.59)	-	(36.59)
2978	DICAP TRANSFER	(13,136.13)	(18,639.66)	(12,245.07)	(13,282.87)	(12,286.00)	(11,566.24)	(33,644.34)	(20,725.03)	(18,218.79)	(11,888.94)	(23,550.16)	(39,011.55)	(228,194.78)
2981	LEGIS TRANSFER OF REVENUE	-	-	-	-	-	-	-	-	-	-	(135,000.00)	-	(135,000.00)
<b>TOTAL REVENUES</b>		<b>11,308.87</b>	<b>(5,234.66)</b>	<b>7,348.29</b>	<b>2,697.13</b>	<b>120,674.15</b>	<b>1,040,418.76</b>	<b>624,340.66</b>	<b>24,744.97</b>	<b>10,351.21</b>	<b>15,666.06</b>	<b>(104,386.75)</b>	<b>(17,816.55)</b>	<b>1,730,112.14</b>
<b>Expenditures:</b>														
31	SALARIES AND WAGES	-	-	-	1,566.40	-	-	-	-	-	-	-	-	1,566.40
32	SALARIES AND WAGES	76,987.94	49,980.40	49,826.56	46,954.76	45,298.05	69,372.91	47,137.86	46,568.00	46,121.00	48,072.57	71,258.43	48,242.49	645,820.97
33	SALARIES AND WAGES	9,189.60	6,126.40	6,126.40	6,142.00	5,700.78	4,825.20	-	-	4,825.20	6,433.60	9,617.69	6,433.60	65,420.47
34	SALARIES AND WAGES	-	-	-	-	-	-	-	-	-	-	-	-	-
36	SALARIES AND WAGES	1,244.20	1,056.86	773.19	987.97	1,536.77	1,408.64	698.32	893.82	690.82	716.82	1,283.70	863.12	12,154.23
38	SALARIES AND WAGES	1,566.51	-	440.00	-	314.20	330.00	-	385.00	330.00	3,687.61	-	715.00	7,768.32
39	FRINGE BENEFITS	45,870.21	35,321.34	35,108.65	34,376.66	32,452.75	40,560.23	29,002.62	28,827.60	32,305.95	34,060.58	50,453.73	26,509.16	424,849.48
40	PROF. SERVICES, NOT BY STATE	3,814.55	1,205.50	3,780.89	1,878.60	1,536.88	1,658.96	2,009.34	3,165.02	4,033.20	2,124.96	4,656.48	8,732.70	38,597.08
41	PROF. SERVICES, BY STATE	-	-	-	-	-	-	-	-	-	-	-	-	-
42	TRAVEL EXPENSES, IN STATE	84.55	23.57	1,004.49	56.97	122.45	182.33	358.84	178.00	55.00	52.23	14.40	440.17	2,573.00
43	TRAVEL EXPENSES, OUT OF STATE	8.00	-	1,410.85	(494.15)	119.00	754.21	-	2,940.08	1,121.77	1,186.20	472.90	562.67	8,081.53
44	STATE VEHICLES OPERATION	-	-	-	35.72	-	-	-	-	-	-	-	-	35.72
45	UTILITY SERVICES	-	-	-	-	-	-	-	-	-	-	-	-	-
46	RENTS	1,767.22	-	951.69	1,957.41	732.61	-	306.36	758.98	768.92	-	1,497.29	681.78	9,422.26
47	REPAIRS	-	-	-	-	-	-	-	-	-	-	-	-	-
48	INSURANCE	-	38.77	1,544.94	-	-	-	-	-	-	-	-	-	1,583.71
49	GENERAL OPERATIONS	2,404.74	307.48	1,127.71	586.85	1,116.87	13,341.61	1,179.38	6,058.28	1,053.95	777.18	1,291.27	1,416.51	30,661.83
50	EMPLOYEE TRAINING	-	-	-	-	-	-	-	-	-	-	-	-	-
51	COMMODITIES - FOOD	15.75	-	59.64	-	18.88	72.02	18.14	-	15.89	124.76	-	17.39	342.47
53	TECHNOLOGY	-	-	-	-	-	126,020.92	78,508.58	48,353.26	-	83,886.61	159,205.83	80,486.00	576,461.20
54	CLOTHING	-	-	-	-	-	-	-	-	-	-	-	-	-
55	EQUIPMENT	159.99	-	-	-	-	-	49.37	142.00	-	-	-	-	351.36
56	OFFICE & OTHER SUPPLIES	268.70	132.48	20.95	458.49	21.79	275.59	154.54	1,874.54	131.72	31.98	337.15	1,042.17	4,750.10
58	HIGHWAY MATERIALS	-	-	-	-	-	-	-	-	-	-	-	-	-
63	GRANTS TO CITIES AND TOWNS	-	-	-	-	-	-	-	-	-	-	-	50,000.00	50,000.00
64	GRANTS TO PUB AND PRIV ORGNS	-	-	65,000.00	-	-	-	-	3,675.00	-	-	-	65,000.00	133,675.00
67	ASSISTANCE AND RELIEF GRANT	-	-	-	-	-	-	-	-	-	-	-	-	-
72	EQUIPMENT	-	-	-	-	-	-	-	-	-	-	-	-	-
82	ADMINISTRATIVE CHARGES AND FEE	(20.00)	-	-	-	20.00	-	-	-	-	-	-	-	-
85	TRANSFERS	6,865.11	4,509.96	4,892.22	4,525.04	4,259.94	12,391.50	7,633.20	6,710.13	4,378.82	8,673.70	14,368.23	8,433.69	87,641.54
90	CHARGES TO ASSETS AND LIAB.	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL EXPENDITURES</b>		<b>150,227.07</b>	<b>98,702.76</b>	<b>172,068.18</b>	<b>99,032.72</b>	<b>93,250.97</b>	<b>271,194.12</b>	<b>167,056.55</b>	<b>150,529.71</b>	<b>95,832.24</b>	<b>189,828.80</b>	<b>314,457.10</b>	<b>299,576.45</b>	<b>2,101,756.67</b>
<b>NET CASH</b>		<b>(138,918.20)</b>	<b>(103,937.42)</b>	<b>(164,719.89)</b>	<b>(96,335.59)</b>	<b>27,423.18</b>	<b>769,224.64</b>	<b>457,284.11</b>	<b>(125,784.74)</b>	<b>(85,481.03)</b>	<b>(174,162.74)</b>	<b>(418,843.85)</b>	<b>(317,393.00)</b>	<b>(371,644.53)</b>

<b>Board of Pesticides Control</b>																		
<b>Account # 014-01A-0287-01</b>																		
<b>Summary of Cash Position</b>																		
<b>Projection through November 2017</b>																		
Projected amounts for February 2017 through November 2017 based on historic amounts for prior 2 fiscal years																		
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
Balance Forward	1,227,036.65	1,116,152.90	924,129.08	839,817.29	567,149.23	321,498.33	904,713.12	1,226,469.84	1,542,206.33	1,449,561.16	1,156,915.99	1,048,402.72	1,227,036.65	811,884.33	699,159.84	586,201.82	473,477.33	360,519.31
Reg Insect. & Fungicides (1407)	11,190.00	13,120.00	32,480.00	19,040.00	6,080.00	758,880.00	475,520.00	500,000.00	25,000.00	25,000.00	50,000.00	25,000.00	1,941,310.00	15,000.00	15,000.00	15,000.00	15,000.00	20,000.00
Special Licenses & Leases (1448)	2,950.00	2,730.00	5,120.00	5,125.00	1,340.00	32,435.00	52,240.00	15,000.00	5,000.00	5,000.00	5,000.00	5,000.00	136,940.00					
Misc. Revenue (2637,2686, 2685)	-	3,149.23	-	-	8,640.80	280.00	20.00						12,090.03					
Sale of labels cartons (2651)													-					
Leg transfer of revenue (2981)										(135,000.00)			(135,000.00)					
Indirect Transfers (2978)	(22,898.55)	(12,794.43)	(24,882.90)	(12,155.96)	(35,664.88)	(28,319.57)	(22,558.33)	(22,184.76)	(13,654.55)	(13,654.55)	(18,204.55)	(29,672.50)	(256,645.53)	(14,220.05)	(14,246.05)	(14,220.05)	(14,246.05)	(19,030.05)
reg transfer unallocated (2968)													-					
Adj prio year (2953)	-	386.64	-	-	-	-	251.50						638.14					
Total Cash	-8,758.55	6,591.44	12,717.10	12,009.04	-19,604.08	763,275.43	505,473.17	492,815.24	16,345.45	-118,654.55	36,795.45	327.50	1,699,332.64	779.95	753.95	779.95	753.95	969.95
Personal Services (31 thru 38)	57,557.90	53,999.16	54,291.35	53,931.18	79,540.85	51,795.73	51,646.43	55,000.00	55,000.00	55,000.00	80,000.00	55,000.00	702,762.60	58,000.00	58,000.00	58,000.00	58,000.00	85,000.00
Fringe Benefits (39)	35,798.72	34,302.08	33,959.17	34,018.57	42,974.86	32,035.59	33,235.84	34,000.00	34,000.00	34,000.00	43,000.00	34,000.00	425,324.83	35,000.00	35,000.00	35,000.00	35,000.00	45,000.00
Professional Fees (40, 41)	3,410.06	6,128.02	2,530.48	3,527.84	11,116.82	6,230.98	3,368.66	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	56,312.86	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Travel (42, 43)	(1,880.65)	998.22	532.94	1,440.16	38.70	1,086.17	297.40	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	7,512.94	750.00	1,000.00	750.00	1,000.00	750.00
Auto Expense (44)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Utilities (45)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Rent (46)	732.43	2,808.65	836.17	1,256.17	572.81	995.32	816.05	800.00	800.00	800.00	800.00	800.00	12,017.60	800.00	800.00	800.00	800.00	800.00
Repairs (47)	42.66	-	-	-	-	-	-	-	-	-	-	-	42.66	-	-	-	-	-
Insurance (48)	1,658.32	-	58.56	175.00	-	-	-	-	-	-	-	-	1,891.88	-	-	-	-	-
General Operating (49)	308.85	892.35	670.83	540.82	8,013.98	1,774.73	1,716.52	3,000.00	3,000.00	3,000.00	4,000.00	4,000.00	30,918.08	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Training (50)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Food (51)	-	18.27	37.99	24.98	17.39	132.85	-	50.00	-	50.00	-	50.00	381.48	50.00	-	50.00	-	50.00
Fuel (52)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technology (53)	-	91,974.13	14.92	178,970.26	74,732.79	79,178.69	85,751.98	72,502.00	6,885.00	6,885.00	6,885.00	129,050.00	732,829.77	6,885.00	6,885.00	6,885.00	6,885.00	6,885.00
Clothing (54)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies (55, 56, 58)	790.45	285.99	574.98	460.28	834.64	295.59	235.18	300.00	350.00	300.00	350.00	350.00	5,127.11	400.00	400.00	400.00	400.00	400.00
Medical Supplies (57)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Grants (63, 64)	-	-	-	-	-	-	-	-	-	65,000.00	-	-	65,000.00	-	-	-	-	-
Late Fees (80)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sta-Cap (8511)	3,706.46	7,208.39	3,521.50	10,331.84	8,203.98	6,534.99	6,668.39	6,426.75	3,955.62	3,955.62	5,273.72	8,595.90	74,383.15	4,119.44	4,126.97	4,119.44	4,126.97	5,512.86
NSF (82)	-	-	-	-	-	-	(20.00)	-	-	-	-	-	(20.00)	-	-	-	-	-
Total Expenditures	102,125.20	198,615.26	97,028.89	284,677.10	226,046.82	180,060.64	183,716.45	177,078.75	108,990.62	173,990.62	145,308.72	236,845.90	2,114,484.96	113,504.44	113,711.97	113,504.44	113,711.97	151,897.86
Cash balance	1,116,152.90	924,129.08	839,817.29	567,149.23	321,498.33	904,713.12	1,226,469.84	1,542,206.33	1,449,561.16	1,156,915.99	1,048,402.72	811,884.33	811,884.33	699,159.84	586,201.82	473,477.33	360,519.31	209,591.40